

### HAPPY NEW YEAR!

I hope you and your family had a wonderful Holiday Season, and I hope that holiday spirit has left you with a positive outlook for 2009. Despite the economic challenges, I believe we can work together to create a prosperous year. At Stephenson Equipment Company we remain committed to giving you the technical advice and expertise you need to make the right decisions for your business.

### Getting Good Prices vs. Saving Money

Have you ever noticed the comment that your wife or daughter makes when they come home from a day of shopping: "I hit a sale today, and saved so much money." It has always puzzled me how buying a new wardrobe, when your old one is perfectly fine, is saving money. If all you need is a new belt, but bought an outfit instead...

#### YOU HAVEN'T SAVED ANY MONEY!

The same principal applies to your termite and pest control equipment? If you have purchased a new spray rig from your supplier at a great price, but all you needed was a pump...

#### YOU HAVEN'T SAVED ANY MONEY!

While making this argument to my wife doesn't do a bit of good, I hope I can provide you with a bit of help. I enjoy helping my customers get what they need, when they need it. Do you know, you can call me on the phone and talk to me about any problems that you are having with spray equipment, B&G Equipment, and other items that are "bugging" you. There are so many times that I find that PMP's buy so much more than they need. Don't let that happen to you!

-Calvin

### Rigged Out Tip of the Month!!!

"Don't let your can freeze"  
If it's cold outside, bring your B&G Inside.

#### 10 Under \$10

10 pieces of equipment under \$10 that will save you time, money, and keep you on the road!

1. Retainer ring for B&G Tip
2. Tip Gasket for B&G
3. Tank Gasket for B&G
4. Check valve for B&G



5. Splicer for Spray Hoses



6. Spider Disc for Shaft Couplers



7. Backflow Preventer



8. Line Strainer Gasket & Screen



9. Extra Tip for Treating Rod



10. Replacement Bulb for Flashlight



Don't Miss the Opportunity to put Stephenson Equipment Company On Your Desktop

Company Name \_\_\_\_\_ Contact Name \_\_\_\_\_  
Phone Number \_\_\_\_\_  
Email Address \_\_\_\_\_

Send us your Contact Information to Email the 2009 Digital Catalog this Spring  
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